

Demo Checklist



Drive Theirs...Drive Ours

- Check usable storage for wakeboards, skis, coolers and other gear. Note accessibility and convenience.
- Evaluate entry into boat from dock including positioning of steps or walkovers.
- Observe space and seating arrangement in both cockpit and bow areas. Evaluate bow comfort, accessibility and roominess. Sit in various seat locations and note seat contouring, overall support and comfort. Note traffic flow and leg room with all passengers sitting.
- Sit in driver's seat and scan the dash for instrument placement, visibility and ease of use. Check forward visibility over the dashboard. Note comfort and convenience of driver's seat.
- After leaving dock, have dealer demonstrate throttle smoothness and control operation. Bring boat to medium speed and note ride through gentle maneuvers.
- Observe freeboard, depth of seating and dryness of ride in all conditions. Evaluate safety for children.
- Accelerate, set TAPS² at the slalom setting 1-2. Note how quickly the boat comes to a plane. Make several wake crossings and note ride comfort. There should be little or no flexing in the windshield walkthrough, dash area or seat bases.
- In quiet water, set TAPS² at wakeboard setting (8) and accelerate to 20 MPH. Observe wake size and shape without ballast. Maneuver to check handling. For other inboards and stern drives, accelerate to 20 MPH. Observe wake size and shape without ballast. STOP. Fill ballast tanks or position drag hardware. Accelerate to 20 MPH. Observe wake size and shape and maneuver boat to check handling.
- While underway, adjust TAPS² to slalom setting (1-2) while accelerating to 34 MPH. Observe slalom wake. For other inboards and stern drives, STOP. Empty ballast tanks or remove drag hardware. Accelerate to 34 MPH. Observe slalom wake.
- While cruising in rough water, adjust TAPS² or trim stern-drive to optimize ride comfort. Evaluate ride. For other inboards, evaluate ride in rough water.
- If boat is equipped with speed control, evaluate set-up, ease of use and speed-holding effectiveness. While underway, try changing the speed without taking your eyes off the waterway.
- Ask qualified driver to perform advanced turns and maneuvers to demonstrate handling and ride performance. (High performance boats require caution when performing advanced maneuvers. Prepare passengers before starting.)
- Allow all legal drivers in the family to drive in slalom, wakeboarding and cruising configuration. Evaluating handling and user-friendliness.
- Discuss with dealer whether or not the boat delivers on everyone's expectations.

Whether you're in the showroom or on a demo, it's important to evaluate usable storage and seating capacity in all parts of the boat. Open all the hatches, place and remove wakeboards, skis and other gear and be sure to allow for placement of full ballast tanks, if needed. Check bow area for roominess and seating comfort. If bow ballast is needed, evaluate how this affects accessibility and actual seating capacity.